Lawn Care Business Tracker: how to use it

Start here:

Yellow cells are yours to fill in. Green-grey cells hold formulas: leave them alone and they fill themselves.

Drop-down cells only take values from the lists on the Settings tab. Add or rename items there and the drop-downs follow.

The example file is filled with fictional customers and visits so you can see every number working. The blank file is the same workbook, empty. Use the blank one for your business.

Google Sheets: File > Import > Upload the .xlsx (or open it from Google Drive), then File > Save as Google Sheets. Excel: just open it (Excel 2010 or newer, Windows or Mac). Numbers on Mac also opens it.

Set up (10 minutes):

1. Settings: your mowing price by lot size (column A is where each size band starts, in square feet), your add-on services and prices, the visits a season holds for each frequency, and the fuel price.

2. Customers: name, address, lot size and how often you mow. The mow price comes from your lot-size table and the season value shows what that lawn is worth to you this year.

3. Visits: one row per service: date, customer, service (Mow or an add-on). The price fills in; type a different one only if you charged something else. Mark Paid Yes/No.

4. Equipment & fuel: fuel, repairs, blades, oil changes per machine, with the hour meter if you track it.

What you get:

A monthly table of visits, revenue, costs and profit, what customers still owe, revenue by service, cost per machine, and the season value of your route.

Help:

Something wrong, or a column you need? Message us on Etsy; we fix it and update the download for every buyer.

Designed by Tuper. Built with AI tools and tested by us; tell us if anything breaks.