Mobile Car Detailing Job, Package and Profit Tracker: how to use it

Start here:

Yellow cells are yours to fill in. Green-grey cells hold formulas: leave them alone and they fill themselves.

Drop-down cells only take values from the lists on the Settings tab. Edit the lists and the drop-downs follow.

The example file is filled with fictional detailing jobs and expenses so you can see every number working. The blank file is the same workbook, empty. Use the blank one for your business.

Google Sheets: File > Import > Upload the .xlsx (or open it from Google Drive), then File > Save as Google Sheets. Excel: just open it (Excel 2010 or newer, Windows or Mac). Numbers on Mac also opens it.

Set up (4 minutes):

1. Settings: your packages (up to 15) with the price, your vehicle sizes with a surcharge each (e.g. SUV +20), your expense categories (up to 15), the year (H2), the tax set-aside % (H4) and the check date (H6).

2. Jobs: one row per vehicle: date, customer, package, vehicle size, add-ons you charged (pet hair, ceramic top-up), what you spent on products for that job, the hours it took and whether it is paid.

Job total = package price + size surcharge + add-ons. Profit on job = job total - products. Revenue per hour uses your hours. Unpaid jobs are highlighted.

3. Expenses: van fuel, water and power, insurance, equipment, pads and towels, software, advertising. One row each.

What you get:

Dashboard: jobs, revenue, product costs, overhead, profit and tax set-aside by month; every package with jobs, revenue, average job and profit per hour; every vehicle size; the total still unpaid.

Use the Year cell on Settings to start a new year in a copy of the file.

This is a record-keeping tool, not tax advice.

Help:

Something wrong, or a column you need? Message us; we fix it and update the download for every buyer.

Designed by Tuper. Built with AI tools and tested by us; tell us if anything breaks.