Pressure Washing Quote, Job and Profit Tracker: how to use it

Start here:

Yellow cells are yours to fill in. Green-grey cells hold formulas: leave them alone and they fill themselves.

Drop-down cells only take values from the lists on the Settings tab. Edit the lists and the drop-downs follow.

The example file is filled with fictional jobs and expenses so you can see every number working. The blank file is the same workbook, empty. Use the blank one for your business.

Google Sheets: File > Import > Upload the .xlsx (or open it from Google Drive), then File > Save as Google Sheets. Excel: just open it (Excel 2010 or newer, Windows or Mac). Numbers on Mac also opens it.

Set up (4 minutes):

1. Settings: your job types (up to 15) with a rate per square foot (or per square metre: pick one unit and keep it), your expense categories (up to 15), the year (F2), the tax set-aside % (F4), the check date (F6) and your labor cost per hour (F8, what an hour of work costs you, including your own time if you want it counted).

2. Jobs: one row per job: date, customer, job type, square feet, extra charges (stain treatment, sealing), chemicals and supplies you used, hours on site and whether it is paid.

Quote = square feet x rate. Job total = quote + extras. Labor = hours x F8. Profit = job total - supplies - labor. Revenue per hour is shown for every job. Unpaid jobs are highlighted.

3. Expenses: truck and trailer costs, fuel, water, insurance, machine repairs, nozzles and hoses, software, advertising. One row each.

What you get:

Dashboard: jobs, revenue, job costs (supplies + labor), overhead, profit and tax set-aside by month; every job type with jobs, area, revenue and revenue per hour; the total still unpaid.

Use the Year cell on Settings to start a new year in a copy of the file.

This is a record-keeping tool, not tax advice. Check your own price against local rates before you quote.

Help:

Something wrong, or a column you need? Message us; we fix it and update the download for every buyer.

Designed by Tuper. Built with AI tools and tested by us; tell us if anything breaks.